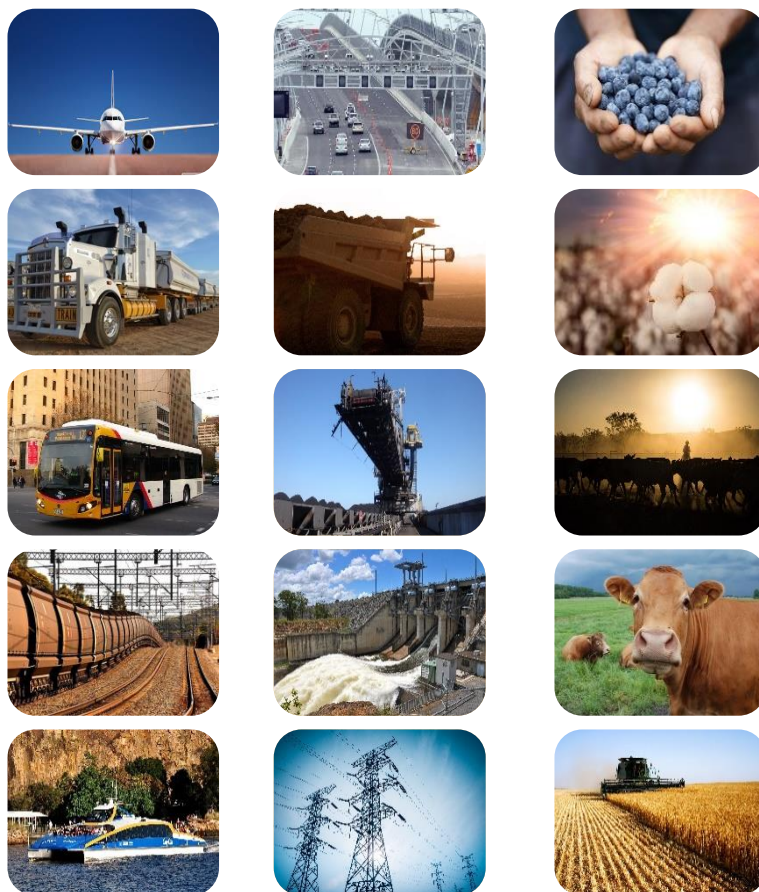


Why choose A.D. Boyle & Associates?

- ◆ Proven industry reputation and track record
- ◆ Secure and guaranteed project outcomes
- ◆ Emphasis on efficient project planning and quality outcomes
- ◆ Industry leading executives and personnel in our associate network
- ◆ Lower costs with high standards of quality = greater value-add
- ◆ Heightened responsiveness and flexibility

Our core industries

Transport Infrastructure/
Mining Agriculture



A.D. Boyle
& Associates



Capabilities

Financial, Economic, and Commercial Advisory Services

“ Experts in undertaking business due diligence and feasibility studies ”

Contact

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About A.D. Boyle & Associates

- ◆ Australian based provider of financial, economic, commercial and data analysis for both small and large enterprise
- ◆ Our association of consultants provide ad hoc planning and project delivery support for all business needs
- ◆ Experience across agriculture, transport, regulated infrastructure assets, and mining
- ◆ Core values:
 - Provision of a safe and healthy working environment
 - Our clients are our focus
 - Commitment to innovation and quality



Our services

With expertise in commercial advisory and with a wealth of expertise in understanding and simplifying value drivers, A.D. Boyle & Associates benefits its clients by providing analytical insight and formation of strategies aimed at creating value by first exploring present financial and operating performance and working toward strategies to deliver positive outcomes for our clients

We boast a broad spectrum of skills, in particular:

- Economic, financial, and commercial:
 - Policy & governance
 - Demand analysis and forecasting
 - Cost benefit analysis
 - Due Diligence
 - Valuation review
 - Industry / market research and analysis
 - Financial / cost modelling
 - Economic impact assessments
 - Capacity and economic analysis
 - Commercial planning
 - Contract and franchise design
 - Pricing and fare modelling
 - Business Case development
 - Strategic problem solving



Selected projects

Selected project experience:

- Aurizon: created an analytical tool that analysed millions of data with regard to ballast contamination. Information was used to understand the effectiveness of ballast cleaning maintenance and also better predict future contamination levels
- Toll Holdings: created automated software that determined a customer price elasticity score for each of its domestic road freight customers. This value was determined for a combination of distance, mass and origin-destination locations across all its unmanaged account customers
- GrowerCo: provided advice to a farming cooperative in North-West New South Wales re regards a sustainable business model for its members and stakeholders while also providing recommendations on supply chain efficiencies by ensuring train cycle times, payload and locomotive requirements are optimised within current supply chain constraints
- Transurban: engaged by Queensland Treasury to provide financial, economic, and commercial advice in relation to Transurban Queensland 's \$512 million Logan Enhancement Project
- Confidential Client: commissioned by a large Australian agriculture producer to value, undertake Due Diligence, and provide other commercial advice in relation to a potential acquisition of the Koramba Cotton Farm and Gin in North-West regional New South Wales
- Vitrinite: financial modelling for a coal mining project in Central Queensland

What our clients say...

“

A.D. Boyle and Associates assisted us with a cost-benefit-analysis of a proposed wild pig piggery in North Queensland. A.D. Boyle and Associates were able to adapt to the project changing needs of the project as further specific detail was obtained about the site and constraints. The analysis provided in the final CBA report was extremely robust and the discussion around the findings was informative and addressed the project objective. I look forward to working with A.D. Boyle and Associates on future projects and I would not hesitate to recommend them to other consultants, agribusinesses, or farm owners/managers.

■ Dr Margaret Jewell, Principal Agricultural Scientist
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“

'Morella Ag engaged A.D. Boyle & Associates to assist with Due Diligence on an asset and also to advise and helped us obtain a co-investment partner.

From the outset, we were thoroughly impressed with the team's commitment, attention to detail and broad industry knowledge. We were particularly pleased that they took the time to come to our property to see us in person. Through their involvement, the team at A.D. Boyle & Associates demonstrated that they had the knowledge and skills to put our company in the best position possible. We found the team to be highly skilled, flexible, easy to work with and they come highly recommended by us.

■ David & Kim Coulton
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